Cleveland County, North Carolina Annual Financial and Compliance Report For the Fiscal Year Ended June 30, 2007

II: FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

B. Management's Discussion and Analysis

Via this subsection entitled "Management's Discussion and Analysis," management of Cleveland County, North Carolina offer readers of this *Annual Financial and Compliance Report For the Fiscal Year Ended June 30, 2007* a narrative overview and analysis of the County's fiscal performance. This subsection follows "Subsection A: Report from the Independent Auditor" and serves as an introduction to "Section II: Financial Statements and Supplementary Information." To gain valuable insight, please read the following discussion in conjunction with the financial statements and supplementary information furnished in this section.

SIGNIFICANT FINANCIAL HIGHLIGHTS

- On a government-wide basis, assets exceeded liabilities at the close of the fiscal year by \$116,595,109. This amount is also referred to as total net assets.
- On a government-wide basis, total net assets increased by \$10,787,652 from last year, primarily due to 1) donation of additions and renovations at Cleveland Healthcare System, which resides on County-owned land and 2) accumulation of current resources to finance construction of a new landfill facility and other planned assets.
- The ending fund balances of all governmental funds combined equals \$38,539,642, an increase of \$1,402,021 from last year. The use of conservative spending habits and the intentional accumulation of resources for future use has primarily contributed to an increase in cash. Of the total fund balance, \$29,507,810, or approximately 76.6%, is available for spending at the government's discretion. This amount is also referred to as unreserved fund balance.
- At the end of the current fiscal year, unreserved fund balance for the General Fund was \$21,182,508, or 27.0% of total general fund expenditures for the fiscal year.
- Total bonded debt decreased by \$4,891,829 (29.5%) to \$11,666,458 during the current fiscal year due to making scheduled principal payments.

DESCRIPTION OF SECTION II: FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

This narrative, "Management's Discussion and Analysis," serves as an introduction to this section. This section, which is the primary focus of the annual report, can be broken down into five subsections as follows:

- A. Report from the Independent Auditor
- B. Management's Discussion and Analysis,
- C. Basic Financial Statements,
- D. Required Supplementary Information, and
- E. Other Supplementary Information.

"Subsection C: Basic Financial Statements" can be further broken down into three primary parts:

- 1. Government-Wide Financial Statements,
- 2. Fund Financial Statements, and
- 3. Notes to Financial Statements.

The supplementary information that follows the Basic Financial Statements provides more details to enhance our understanding of the financial condition and recent financial performance of Cleveland County, North Carolina. "Subsection D: Required Supplementary Information" has these five parts:

- 1. Law Enforcement Officers' Special Separation Allowance Financial Schedules,
- 2. Major Governmental Funds Financial Statements,
- 3. Non-major Governmental Funds Financial Statements,
- 4. Major Proprietary Fund Financial Schedule, and
- 5. Fiduciary Funds Financial Statement

Basic Financial Statements (BFS) and Required Supplementary Information (RSI)

Summary

RSI - Management's Discussion and Analysis (MD&A)

BFS - Government-Wide Financial Statements (GWFS)

BFS - Fund Financial Statements (FFS)

Governmental Fund Financial Statements

Budgetary Comparison Statements

Proprietary Fund Financial Statements

Fiduciary Fund Financial Statements

BFS - Notes to Financial Statements (Notes)

RSI - Other Supplementary Schedules

Budget to Actual Comparison Schedules

Other Supplementary Information

Figure 1. Level of Detail

Detail

Basic Financial Statements

Through the Government-Wide Financial Statements and the Fund Financial Statements, the Basic Financial Statements present two different views of the County. The Government-Wide Financial Statements provide both short-term and long-term information about the County's overall financial status. The Fund Financial Statements, however, focus exclusively on short-term information and provide more detail on the activities of the individual components of the County's operations. Following the Fund Financial Statements, the Notes to Financial Statements explain and add insight to the data contained in the Government-Wide Financial Statements and Fund Financial Statements.

Government-Wide Financial Statements

The Government-Wide Financial Statements comprise governmental activities and business-type activities. Governmental activities, which are financed primarily through property taxes, local sales taxes, and intergovernmental revenues, include the County's basic services such as education funding, emergency services, law enforcement provision, public health and social services. Business-type activities, which are financed through charges to customers, include only the County's solid waste collection and disposal services. This segregation of activities provides a summarized analysis of the cost of various governmental services and simplifies comparisons to other local government entities.

Government-Wide Financial Statements report the amount of net assets of the County at the end of the fiscal year and how the net assets have changed over the fiscal year. In both the Government-Wide Statement of Net Assets (see Exhibit II.C.1.a) and the Government-Wide Statement of Activities (see Exhibit II.C.1.b), the County has applied accounting methods similar to those used by for-profit entities. For example, certain revenues and expenses are reported although related cash flows will occur in future periods (see Exhibit II.C.2.b.i). By using such methods, these two government-wide reports provide us with a business-like overview of the County's finances and both short-term and long-term information about the County's financial status as a whole.

Net assets, computed similar to net worth, is the difference between the County's total assets (or possessions) and total liabilities (or debts). Measuring net assets is one way to assess the County's financial condition. Through the for-profit perspective, changes in the net assets from year to year help one determine whether the County's financial status is improving or deteriorating. Other additional financial and non-financial factors will also help one assess the overall financial health of the County.

Fund Financial Statements

Whereas the Government-Wide Financial Statements comprise the consolidation of the County's governmental activities and business-type activities, the more familiar Fund Financial Statements provide much more detailed data about the County's individual funds. The Fund Financial Statements have four components:

- 1. Governmental Fund Financial Statements (Exhibits II.C.2.a, II.C.2.a.i, II.C.2.b, and II.C.2.b.i,),
- 2. Budgetary Comparison Statements (Exhibits II.C.2.c and II.C.2.d),
- 3. Proprietary Fund Financial Statements (Exhibits II.C.2.e, II.C.2.f, and II.C.2.g), and
- 4. Fiduciary Fund Financial Statements (Exhibit II.C.2.h).

Like all other governmental entities in North Carolina, Cleveland County uses the fund concept to ensure and reflect compliance with finance-related legal requirements. Such requirements typically are derived from the North Carolina General Statutes, the Local Government Commission of North Carolina, the County's budget ordinance, or other parties interested in the County's finances. Also, Cleveland County uses fund accounting to control resources that are restricted in purpose and/or time. A fund is a grouping of assets and related debts that are used to maintain control over resources that have been segregated for specific activities or objectives. For an example, review the balance sheet of one or more funds in this report. (Find the larger individual funds, labeled as major funds, within the "Fund Financial Statements" part and the non-major funds within "Subsection D: Required Supplementary Information.")

Governmental Fund Financial Statements – Governmental funds are used to account for the same functions reported as governmental activities in the Government-Wide Financial Statements. The majority of the County's basic services are accounted for in governmental funds. Governmental funds are reported using an accounting method called "modified accrual basis of accounting." This method focuses on current financial resources. Therefore, governmental funds focus on what resources are left at year-end that will be available for spending in the next year. Accordingly, these funds measure the current financial position and changes in the current financial position. As a result, the Governmental Fund Financial Statements give readers a detailed short-term view that helps to determine whether working capital is sufficient to finance the County's programs. To aid the reader in gaining a long-term perspective, the relationship between governmental funds and governmental activities (reported in the Government-Wide Statement of Net Assets and the Government-Wide Statement of Activities) is described in a reconciliation that is a part of the Governmental Fund Financial Statements.

Budgetary Comparison Statements - As required by North Carolina General Statutes Chapter 159, Cleveland County adopts an annual balanced budget ordinance, except where a project ordinance has been adopted, for each governmental fund. The process by which the budget ordinance becomes reality incorporates input from citizens, the Board of County Commissioners, and County management as to which services to provide and what resources will be used to fund the services provided. Cleveland County's budget and budgetary comparison statements are presented on the modified accrual basis of accounting. The budgetary comparison statements, provided for each major governmental fund for which an annual balanced budget ordinance is adopted, demonstrates by fund whether the County complied with the budget ordinance and how well the County performed in providing the services as planned when the budget was adopted. Each fund shown has four columns:

- 1. the original budget as adopted by the board;
- 2. the final budget as amended by the board;
- 3. the actual resources, charges to appropriations, and ending balances; and
- 4. the difference or variance between the final budget and the actual resources and charges.

Proprietary Fund Financial Statements – Cleveland County uses one type of proprietary fund called the enterprise fund. The Fund Financial Statements of the enterprise fund are used to report more details of the same function, solid waste collection and disposal operations, that are presented as business-type activities in the Government-Wide Financial Statements. Since the activities accounted for in enterprise funds are similar to for-profit operations, enterprise funds use the full accrual basis of accounting rather than the modified accrual basis of accounting that is used by governmental funds. Therefore, enterprise funds and other types of proprietary funds provide both long-term and short-term financial information similar to that found in the Government-Wide Financial Statements.

Fiduciary Fund Financial Statements – Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Cleveland County has numerous fiduciary funds, one of which is classified as a trust fund and the remaining fiduciary funds are classified as agency funds. Look for the Statement of Fiduciary Net Assets. Additional information on fiduciary funds can be found in "Subsection D: Required Supplementary Information." Since fiduciary resources cannot be used to finance the County's operations, fiduciary activities are not included in the Government-Wide Financial Statements.

Notes to Financial Statements

The notes provide a summary of significant accounting policies and additional details that are essential to a full understanding of the data provided in the Government-Wide Financial Statements and the Fund Financial Statements. For example, certain schedules provide details concerning capital assets and other schedules provide various details on long-term obligations. Other details and schedules regarding various items are also found.

Required Supplementary Information and Other Supplementary Information

These two subsections include certain information needed to discern Cleveland County's current financial situation and its financial progress over recent years. The required supplementary information concerns, first, the County's progress in funding its obligation to provide pension benefits to its law enforcement officers through the Law Enforcement Officers' Special Separation Allowance (LEOSSA) and, second, more detailed results for each individual fund, both major and non-major funds. Additional supplementary information concerning the cash and investments, transfers between funds, and property taxes are also displayed to help reasonably estimate future progress.

GOVERNMENT-WIDE FINANCIAL HIGHLIGHTS

With the changes in the financial statement reporting model mandated by the Government Accounting Standards Board (GASB), Cleveland County was required to add two Government-Wide Financial Statements and implement other changes for the fiscal year ended June 30, 2003. The two net statements focus on net assets and the changes in net assets. As noted earlier, net assets and the changes therein may serve as useful indicators of a government's financial condition. The tables included herein contain data that allow opportunities for comparative analysis of the two most recent fiscal years. See Table 1 below. Additional comparisons can be found in Section III: Statistical and Trend Information.

Table 1. Condensed Statement of Net Assets

	Governmental Activities			Business-type Activities				Total			
Category	2007		2006		2007		2006		2007		2006
			(amo	unts d	epicted i	n th	ousands	of do	llars)		
Current and other assets \$	45,924	\$	45,106	\$	14,618	\$	13,276	\$	60,542	\$	58,382
Capital assets	72,999		69,435		5,575		5,298		78,574		74,733
Total assets	118,923		114,541		20,193		18,574		139,116		133,115
Current and other liabilities	4,109		4,631		115		29		4,224		4,660
Long-term liabilities	14,928		19,582		3,369		3,049		18,297		22,631
Total liabilities	19,037		24,213		3,484		3,078		22,521		27,291
Invested in capital assets, net	68,763		62,126		5,575		5,298		74,338		67,424
Restricted	10,298		8,020						10,298		8,020
Unrestricted	20,825		20,182		11,134		10,198		31,959		30,380
Total net assets \$	99,886	\$	90,328	\$	16,709	\$	15,496	\$	116,595	\$	105,824

Net Assets and Changes in Net Assets

In the fiscal year ended June 30, 2007, net assets increased by \$10,787,652 to \$116,595,109. Therefore, the County's overall financial condition continues to improve.

Net assets have three components, namely 1) unrestricted net assets, 2) restricted net assets, and 3) invested in capital assets, net of related debt. The figure given as the amount "invested in capital assets, net of related debt" reflects the County's costs of acquiring capital assets (e.g. land, buildings, equipment, and vehicles) less accumulated depreciation that is annually recognized as expenditures over the life of depreciable assets and any related debt still outstanding that was issued to acquire those items. Although the investment in capital assets is reported net of the outstanding related debt, the resources needed to repay that debt must be provided by other sources since the capital assets cannot be used to liquidate these liabilities. Since the County uses capital assets to provide services to citizens, the assets are not available for future spending.

Restricted net assets represent the portion of Cleveland County's resources that are subject to external restrictions on how they may be used. The remaining balance of net assets is unrestricted and may be used to meet the government's ongoing obligations to citizens and creditors.

Table 2. Condensed Statement of Activities

	Governmental Activities		Business-ty	pe Activities	Total		
Category	2007	2006	2007	2006	2007	2006	
Revenues:		(amoun	its depicted in	thousands of	dollars)		
Program revenues .							
Charges for services	5 20,454	\$ 19,454	\$ 4,927	\$ 5,049	\$ 25,381	\$ 24,503	
Program grants & contributions	30,642	36,051	326	336	30,968	36,387	
General revenues							
Property and other taxes	48,180	46,812	-	-	48,180	46,812	
General grants & contributions	2,270	2,205	-	-	2,270	2,205	
Investment earnings	1,529	1,106	703	471	2,232	1,577	
Total revenues	103,075	105,628	5,956	5,856	109.031	111,484	
Program expenses:							
General government	8,102	7,685			8,102	7,685	
Public safety	18,573	18,635			18,573	18,635	
Human services	38,399	36,663			38,399	36,663	
Education	23,310	23,633			23,310	23,633	
Economic and phys. development	3,528	1,635			3,528	1,635	
Cultural	1,101	1,079			1,101	1,079	
Solid waste			4,568	4,469	4,568	4,469	
Interest on long-term liabilities	663	691			663	691	
Total expenses	93,676	90,021	4,568	4,469	98,244	94,490	
Excess (deficiency) before							
transfers	9,399	15,607	1,388	1,387	10,787	16,994	
Transfers	175	143	(175)	(143)			
						=	
Change in net assets	9,574	15 <i>,</i> 750	1,213	1,244	10,787	16,994	
National hadrata	00.212	74.540	15 400	14.050	105.000	00.014	
Net assets, beginning	90,312	74,562	15,496	14,252	105,808	88,814	
Net assets, ending \$	99,886	\$ 90,312	\$ 16,709	\$ 15,496	\$ 116,595	\$ 105,808	

Table 3. Condensed Statement of Activities (Percentages)

	Governmenta	tal Activities Business-type		Activities	Tota	ıl
Category	2007	2006	2007	2006	2007	2006
Revenues:						
Program revenues						
Charges for services	19.84%	18.42%	82.72%	86.22%	23.28%	21.98%
Program grants & contributions	29.73%	34.13%	5.47%	5.74%	28.40%	32.64%
General revenues						
Property and other taxes	46.74%	44.32%	0.00%	0.00%	44.19%	41.99%
General grants & contributions	2.20%	2.09%	0.00%	0.00%	2.08%	1.98%
Investment earnings	1.48%	1.05%	11.80%	8.04%	2.05%	1.41%
Total revenues	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Program expenses:						
General government	8.65%	8.54%	0.00%	0.00%	8.25%	8.13%
Public safety	19.83%	20.70%	0.00%	0.00%	18.90%	19.72%
Human services	40.99%	40.73%	0.00%	0.00%	39.09%	38.80%
Education	24.88%	26.25%	0.00%	0.00%	23.73%	25.01%
Economic and phys. development	3.77%	1.82%	0.00%	0.00%	3.59%	1.73%
Cultural	1.18%	1.20%	0.00%	0.00%	1.12%	1.14%
Solid waste	0.00%	0.00%	100.00%	100.00%	4.65%	4.73%
Interest on long-term liabilities	0.71%	0.77%	0.00%	0.00%	0.67%	0.73%
Total expenses	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Unrestricted net assets have been reduced by the outstanding bonded debt used to finance construction of school buildings. Since school buildings are titled to the school board, these assets are not recorded as the County's capital assets. As the principal of such debt increases or decreases, unrestricted net assets will decrease or increase, respectively. As a matter of fact, one of the primary positive influences on the County's total unrestricted governmental net assets resulted from meeting debt service requirements of existing debt that was used to finance construction of school buildings (\$1,683,691).

Of total revenues, about 44.19% stems from property and other taxes. Of total expenses, about 39.09% is spent toward human service programs. To summarize, the County's total revenues are about \$109.0 million and total expenses are about \$98.2 for the year ended June 30, 2007, adding about \$10.8 million to the total net assets of the County.

Governmental Activities

Governmental activities increased the County's net assets by \$9,573,754, thereby accounting for 88.7% of the total growth in the net assets of Cleveland County. See both Table 2 and Table 3 above. Key elements of this increase are as follows:

Use of conservative spending habits and adhering to conservative estimates of appropriations. Whereas charges for services and direct program grants and contributions amounts to 54.5% percent of expenses, general property taxes amounts to another 37.7% of expenses, local option sales tax amounts to 12.8% of expenses, and other general revenues amount to 5.2% of expenses. Total revenues amounted to 110.2% of expenses.

Acquisition of capitalized assets, such as land, buildings, equipment, and building improvements, funded by grants and contributions. Total capital assets, before depreciation, increased by \$6,300,097 during the year. Part of this increase was offset by the increase of \$2,736,815 in accumulated depreciation.

Successful efforts to increase collection of both current and delinquent property taxes and other accounts.

Business-Type Activities

Business-type activities increased Cleveland County's net assets by \$1,213,898, which accounts for 11.3% of the total growth in the government's net assets. See both Table 2 and Table 3 above. Key elements of this increase are as follows:

- Use of conservative spending habits and adhering to conservative estimates of appropriations. Total revenues amounted to <u>126.6%</u> of expenses.
- Revenue generated from an agreement to discard debris created by a major manufacturer.

Due to the nature of the landfill business, we intend to continue to build cash reserves. Generally, increases in assets begets increases in net assets. A large amount of cash reserves is needed to fund the construction of additional landfill cells. One new cell will be constructed during the fiscal year ending June 30, 2008.

FUND HIGHLIGHTS

As noted earlier, Cleveland County uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds. The focus of Cleveland County's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Such information is useful in assessing Cleveland County's financing requirements. Specifically, unreserved fund balance can be a useful measure of a government's net resources available for spending at the end of the fiscal year. Also, as a measure of a fund's liquidity, it may be useful to compare both unreserved fund balance and total fund balance to total fund expenditures. And, the North Carolina Local Government Commission recommends that local governments maintain an undesignated fund balance of at least 8% of expenditures in the General Fund.

Further, reservations and designations of fund balance for special purposes have not had a significant affect on the availability of fund resources for future use. Reserved and designated resources are typically restricted to a specific use and not a specific time period. However, some restricted resources do not promise a continuing revenue stream to support ongoing operations since the restricted resources were provided solely to complete a specific project. Such resources may be eventually depleted.

On June 30, 2007, the County reported \$38,539,642 as the combined fund balance of all governmental funds. The total increase in the combined fund balance of all governmental funds of \$1,402,021 may be attributed to various causes. Primarily, the reason for this increase results from the accumulation of resources to fund future projects and to fund the purchase of planned assets. Due to this accumulation, the Schools Capital Reserve Fund has become a major fund for the year ended June 30, 2007.

The General Fund is the chief operating fund of the County. At the end of the current fiscal year, unreserved fund balance of the General Fund was \$21,182,508, while total fund balance reached \$29,020,411. The total decrease in the fund balance of the General Fund of \$499,154 is primarily attributed to two large incentive grants used to attract two new businesses to the County, which was partially offset by conservative estimates of revenues and expenditures. In the General Fund, actual revenues exceeded budget by nearly \$2.66 million and actual expenditures were less than budget by over \$3.72 million. Unreserved fund balance represents 27.0% of total General Fund expenditures, while total fund balance represents 37.1% of that same amount, amounts generally consistent with the prior year.

Proprietary Funds. Cleveland County's sole proprietary fund, an enterprise fund, provides the same type of information found in the government-wide statements but in more detail. Unrestricted net assets of the Solid Waste Collection and Disposal Fund at the end of the fiscal year amounted to \$11,134,022. The growth in total net assets for this fund was \$1,213,898. Factors concerning the finances of this sole enterprise fund have already been addressed in the discussion of Cleveland County's business-type activities.

BUDGETARY HIGHLIGHTS

During the fiscal year, the County revised the budget on several occasions. Generally, budget amendments fall into one of four categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments made to continue incomplete projects from the prior fiscal year; 3) amendments made to recognize new funding amounts from external sources, such as Federal and State grants; and 4) increases in appropriations that become necessary to maintain services. And, the Commissioners have granted the County Manager authority to carry-forward unspent donations and other designated proceeds for which budget was approved by the Commissioners in a prior year but some expenditures have not yet occurred. See Table 4 and Table 5 following the discussion below.

General Fund: Total amendments to the General Fund increased budgeted revenues by \$2,462,370 and appropriations of fund balance by \$2,783,964. The primary reason for the increases was to carry-forward unspent grant awards and accept new grants for the purchase of various supplies, equipment, and services. Also, a portion of the increases was to recognize and make available transfers to the Capital Projects Fund and to the Capital Reserve Fund related to the purchase and renovation of buildings and other property. As noted earlier, a large portion of this increase was due to two new incentive grants awarded to attract businesses to the County.

Enterprise Fund. Total amendments to the Solid Waste Collection and Disposal Fund increased revenues and expenditures by \$681,442 primarily to account for an erosion control project (\$360,100) near a stream next to the Landfill and to account for the purchase of equipment not included in the original budget.

Non-major Funds. Total amendments to non-major funds include the carry-forward budget of incomplete special projects (budget for items already spent also forwarded) and carry-forward budget of uncollected property taxes from prior years for the County-wide public schools district (collected taxes could not be distributed without sufficient budget).

In addition, two special revenue funds are budgeted by project ordinance instead of the annual budget ordinance. The two funds are the Cleveland Community College Bond Fund and the Community Development Fund. The County budgeted \$426,189 in the Cleveland Community College Bond Fund and \$349,883 in the Community Development Fund. Since these funds are not included in the original adopted budget, all budgeted expenditures within these funds are shown as budget amendments.

Total amendments to the Capital Projects Fund and Capital Reserve Fund increased revenues and expenditures primarily to account for increases in transfers from the General Fund and increases in appropriations of fund balance related to the purchase and renovation of buildings and other property both now and in future years.

Table 4. Schedule of Budget Amendments

Fund	Oi	riginal Adopted Budget	Amendments to Budget	Final Amended Budget
General Fund		77,540,775	4,497,352	82,038,127
Enterprise Fund		9,688,867	681,442	10,370,309
Non-major Funds		16,744,282	11,749,310	28,493,592
	Totals \$	103,973,924	16,928,104	120,902,028

Table 5. Schedule of Budget Amendments (Percentages)

Fund		Original Adopted Budget	Amendments to Budget	Final Amended Budget
General Fund		74.58%	26.57%	67.86%
Schools Capital Reserve Fund		0.00%	0.00%	0.00%
Enterprise Fund		9.32%	4.03%	8.58%
Non-major Funds		16.10%	69.41%	23.57%
	Totals	100.00%	100.00%	100.00%

CAPITAL ASSET AND LONG-TERM DEBT HIGHLIGHTS

Capital assets. Cleveland County's capital assets for its governmental and business-type activities as of June 30, 2007 totals \$78,573,980 (net of accumulated depreciation). These assets include construction in progress, equipment and vehicles, buildings, land, improvements to both land and buildings, leasehold improvements, and infrastructure items. Major capital asset transactions during the year include:

- Increase in accumulated depreciation, including depreciation expense of \$4,005,171 and elimination of \$627,494 (\$3,377,677 decrease to reported capital assets).
- Acquisition of capital assets other than equipment and vehicles through the purchase, major renovation, or received donation of land and buildings (\$6,470,130 increase)
- Acquisition of new equipment and vehicles (\$1,670,352 increase).
- Retirement and subsequent disposal of items sold, traded-in, made obsolete by newer equipment, or otherwise properly disposed (\$922,368 decrease).

Table 6. Statement of Capital Assets, net of Accumulated Depreciation

	Governmental Activities		Business-ty	pe Activities	Total		
Category	2007	2006	2007	2006	2007	2006	
		(amoun	ts depicted in thousands of dollars)				
Land and land improvements	\$ 7,729	\$ 7,619	\$ 1,614	\$ 1,614	\$ 9,343	\$ 9,233	
Construction in progress	132	2	823	511	955	51 3	
Buildings and improvements	60,025	56,714	317	327	60,342	57,041	
Equipment (including							
vehicles)	3,455	3,711	1,079	828	4,534	4,539	
Leasehold improvements	292	306	11	12	303	318	
Infrastructure	1,366	1,083	1,731	2,006	3,097	3,089	
Total capital assets, net	t \$ 72,999	\$ 69,435	\$ 5,575	\$ 5,298	\$ 78,574	\$ 74,733	

The County's investments in capital assets increased 6.5% from the previous year. Additional information on the County's capital assets can be found in the Notes to Financial Statements, see Note 1.E. and Note 3.A.

Long-term Debt. As of June 30, 2006, Cleveland County had total bonded debt outstanding of \$16,558,287 all of which is debt backed by the full faith and credit of the County. As of June 30, 2007, the total outstanding bonded debt had been reduced to \$11,666,458. Cleveland County's total bonded debt decreased by \$4,891,829 (29.5%) during the past fiscal year. During the year, the County met all normal debt service requirements.

In 2003, when the County last issued debt by refinancing an existing general obligation bond issue, both Standard & Poor's and Fitch, Inc. reaffirmed the County's A bond ratings. The North Carolina Municipal Council issued a score of 83 out of 100 possible points.

The State of North Carolina limits the amount of general obligation debt that a unit of government can issue to 8 percent of the total assessed value of taxable property located within that government's boundaries. Virtually none of the state's 100 counties have issued debt of more than 2.5% of the total assessed value. The legal debt margin for Cleveland County is \$451,035,931. See Subsection III.C for more information on the calculation of the legal debt margin and other information concerning long-term debt. Additional information regarding the County's long-term obligations can be found in the Notes to Financial Statements, see Note a.D.8 and Note b.B.7.

ECONOMIC HIGHLIGHTS AND OTHER IMPORTANT FACTS

The area's higher than average unemployment rate has not significantly affected the County's revenues. However, major expenditure items such as the County share of Medicaid and other public assistance programs continues to rise substantially. The Cleveland County Board of Commissioners lowered the tax rates for fiscal year 2005 in the County-wide general district, County-wide school district, and County fire district, from a combined 81 cents per \$100 in assessed property value to 76 cents per \$100 in assessed property value, to help offset the increase in assessed property values due to a revaluation of property values. The County's current cycle is to conduct property revaluations every four years.

Total County budget decreased by <u>2.41%</u> from the prior year, primarily due to the absence of the budget of <u>\$6,153,000</u> for construction of a new landfill that was included in last year's budget. Absence the new budget for construction of a new landfill, the County budget would have grown by <u>3.61%</u>. For a look at the County's adopted budget for fiscal year 2008, please review Table 7 at the end of this subsection.

Governmental Activities: Property taxes, revenues from local option sales taxes, and revenues from ambulance services are projected to lead the increase in revenues. Overall estimated revenues increase by 4.35% in the General Fund. The County will use these increases in revenues to finance programs currently in place.

Budgeted appropriations (excluding intergovernmental transfers) in the General Fund rose to \$81,097,311 partially due to normal increases in employee compensation, including funding compensation and benefits adjustments, and other planned expenditures. A large part of the increase is also attributed to increasing costs of doing business in the Health Department and the Employee Wellness Program overseen by the Health Department. Further, the Employee Wellness Program is funded primarily through premiums for health insurance set aside by the County.

Business - type Activities: General operating expenses will increase by $0.06\frac{\%}{}$. Although personnel costs, costs of material, supplies, fuel, and other operating expenses continue to rise, a decrease in the equipment budget occurred after the unanticipated purchase of one large heavy truck during the fiscal year ended June 30, 2007. The total budget decreased because the prior appropriation included \$6,153,000 to formally begin construction on a new landfill. This amount is not included in the appropriation for fiscal year 2008. Instead, a new budget of \$412,000 is included for the renovation of an existing building on Landfill property.

REQUESTS FOR ADDITIONAL FACTS

For those with an interest, the remainder of this annual financial report provides a more detailed overview of the County's finances. For additional information or answers to questions concerning any of the information found in this report, please visit http://www.ccncgov/FinanceD/index.html or address your request to:

County Finance Director Cleveland County Finance Department Post Office Box 1210 Shelby, North Carolina 28151-1210

Table 7. FY 2008 Original Adopted Revenue Budget by Fund Classification

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DESCRIPTION	FY 2007 BUDGET ORDINANCE	FY 2008 BUDGET ORDINANCE	AMOUNT CHANGE	% CHANGE
GENERAL FUND CLASSIFICATION:				
Primary Government Services	57,087,419	59,194,091	2,106,672	3.69%
Social Services and Public Assistance	27,661,586	28,661,228	999,642	3.61%
Public Health	9,869,427	10,707,370	837,943	8.49%
Employee Wellness	750,615	784,209	33,594	4.48%
Court Facilities	339,334	347,335	8,001	2.36%
Workers Compensation	375,000		0,001	
Health / Dental Insurance	•	375,000	74.504	0.00%
	554,615	629,209	74,594	13.45%
SUBTOTAL:	96,637,996	100,698,442	4,060,446	4.20%
LESS INTERFUND TRANSFERS IN:	(19,393,698)	(20,096,405)	(702,707)	3.62%
TOTAL:	77,244,298	80,602,037	3,357,739	4.35%
SPECIAL REVENUE FUND CLASSIFICATIO	N:			
Public Schools District	8,424,000	8,676,000	252,000	2.99%
Schools Capital Reserve	3,168,595	3,157,592	(11,003)	-0.35%
Property Revaluation	23,900	25,800	1,900	7.95%
Emergency Telephone (E911)	411,274	382,984	(28,290)	-6.88%
County Fire Service District	1,432,890	1,194,891	(237,999)	-16.61%
SUBTOTAL:	13,460,659	13,437,267	(23,392)	-0.17%
LESS INTERFUND TRANSFERS IN:	10,400,009	(11,000)		0.00%
TOTAL:	13,460,659	13,426,267	(11,000)	
TOTAL.	13,400,039	13,420,207	(34,392)	-0.26%
DEBT SERVICE FUND CLASSIFICATION:	5,436,265	5,143,429		
LESS INTERFUND TRANSFERS:	(3,031,165)	(2,877,429)	153,736	-5.07%
TOTAL:	2,405,100	2,266,000	(139,100)	-5.78%
CAPITAL PROJECT FUND CLASSIFICATION	N:			
Capital Projects	1,175,000	1,175,000		0.00%
Capital Reserve	1,175,000	1,175,000		0.00%
SUBTOTAL:	2,350,000	2,350,000		0.00%
LESS INTERFUND TRANSFERS IN:	(1,175,000)	(1,175,000)		0.00%
TOTAL:	1,175,000	1,175,000)		0.00%
TOTAL.	1,175,000	1,173,000		0.0076
ENTERPRISE FUND CLASSIFICATION:				
Solid Waste Capital Projects	6,153,000	412,000	(5,741,000)	100.00%
Solid Waste Disposal	3,718,193	3,644,550	(73,643)	-1.98%
Solid Waste Collections	1,654,879	1,731,873	76,994	4.65%
SUBTOTAL:	11,526,072	5,788,423	(5,737,649)	-49.78%
SUBTOTAL:	129,410,992	127,417,561	(1,993,431)	-1.54%
LESS INTERFUND TRANSFERS IN	(23,599,863)	(24,159,834)	(559,971)	2.37%
TOTAL:	105,811,129	103,257,727	(2,553,402)	-2.41%
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